



### Welcome to Hannaford

Founded in 1935 as a family business, Hannaford originally specialised in fibrous plasterwork and

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high quality decoration. As the company grew, its range of services was broadened to include joinery and refurbishment work. Since being incorporated as K R Hannaford & Company Limited in 1970 the company has gone from strength to strength, building an enviable reputation for customer service and attracting outstanding loyalty from our clients.

That commitment to customer service has been at the heart of our business ever since the company began. It is a commitment you will find today in all our people; passionate craftsmen, experienced managers and proactive problem solvers. We are a business with a heart; we treat our clients how we want to be treated; fairly, with good humour and in good faith.

Prioritizing confidence, trust, quality and service has helped Hannaford to build long term relationships with all our customers. The integrity and stability of both the company and its workforce have been recognised by many.

As a company we cherish traditional values but run a modern and resourceful business that invests in the latest technology to ensure unrivaled service at a competitive price. These values are reflected in our Royal Warrant Status, an honour we were very proud to be granted in 2018.

There are lots of things that set Hannaford apart, but I'm particularly proud of the fact we employ, train and develop our own tradesmen both on site and in our workshop. This means we train our team for the long-term; we invest in our people so they can look after our clients. To be part of a business who treats their staff as an extension of their family is special.

Above all else, we forge relationships with our clients. Through extensive experience we know first hand that if you build a solid relationship based on trust and communication, projects and budgets can be managed well – and beautiful interiors are created every time!

All in all, I believe Hannaford is a brilliant business: we deliver unparalleled project management, bespoke joinery and refurbishment services, with sustainability at our core.

Thank you for your interest in Hannaford.

Keith Speed,

**Managing Director** 

## What does Hannaford do?

Hannaford offers an array of construction, joinery, fit out and refurbishment solutions incorporating complete project management, design and CAD services.

With our highly skilled craftsmen and onsite joinery workshop, we are well placed to undertake complex projects in both the public and private sectors.

We pride ourselves on our fast turn around service with ultimate attention to detail and understanding the clients' needs.

Our mission is to deliver unparalleled construction, project management, bespoke joinery and refurbishment services, with sustainability at our core.

Our work is:

1. Grounded in long-term client relationships

2. Built by a positive workplace culture, supporting our team in the right way

3. Based on using sustainably-sourced materials and through industry-leading quality assurance controls...so that we deliver growth, year on year.

Made up to inspiring project managers, innovators in construction and leaders in sustainability, we deliver on our promises, every time.





# **Royal Warrant**

Hannaford is very proud to be the bearer of a Royal Warrant for Bespoke Joinery and Refurbishment Services.

Having worked with the Royal Household since 2003 on heritage conservation projects within Royal Palace properties, Hannaford was granted the Royal Warrant in 2018.

A Royal Warrant of Appointment is a mark of recognition of those who have supplied goods or services to the Households of HM The Queen or HRH The Prince of Wales for at least five years, and who have an ongoing trading arrangement. All Warrant holders are united by a commitment to the highest standards of service, quality and excellence.

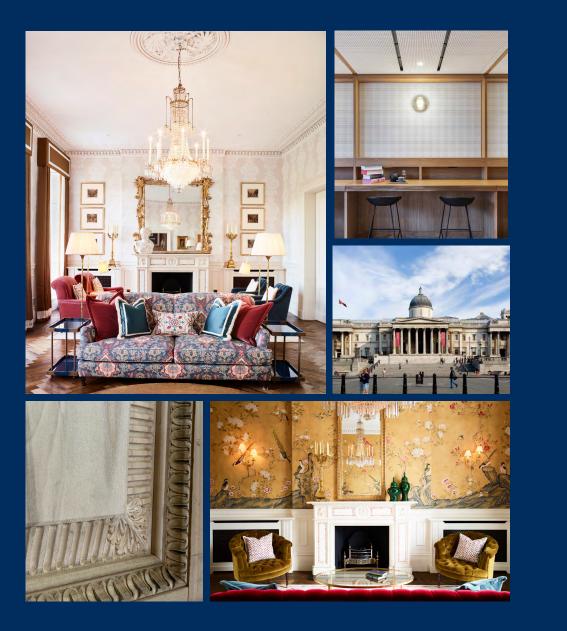
To maintain warrant status, a company must comply with a set of rigorous standards around charity work, sustainability and the environment. We are honoured to have a Royal Warrant and will continue to operate at the high standards expected of us.

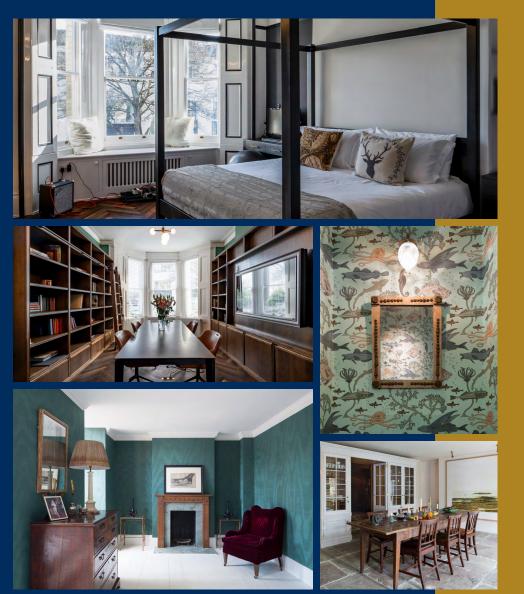
# Heritage

Using our passion, knowledge and skilled craftsmanship to help conserve and improve some of Britain's most important heritage spaces.

## Residential

Building on our impressive experience to bring to life or convert high-end residential projects, while always going the extra mile.





### Healthcare

As a business with a heart, the healthcare and charitable sectors are integral parts of what we do.

### Retail

Bringing our problem-solving and proactive attitude to cutting-edge retail projects around the country.















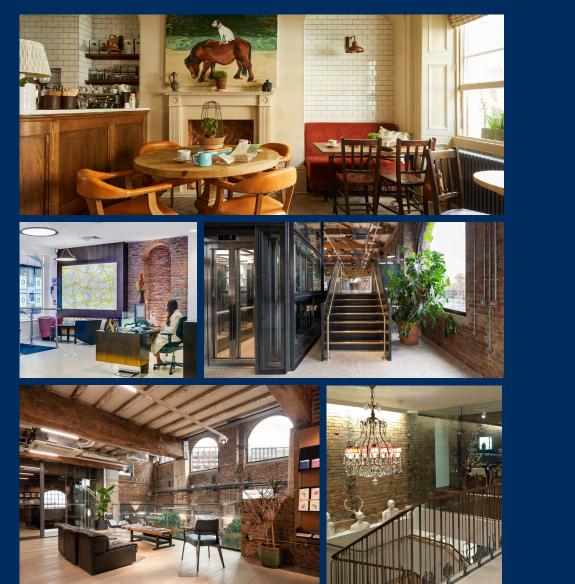




### We take pride in delivering professional commercial projects at the highest standard.

# Hospitality

Using our decades-long experience to find creative solutions for our partners in the high-end hospitality industry.









### Education

Helping organisations and institutions focussed on enabling the next generation.

# **The Workshop**

The pride of Hannaford, our workshop. Located at the Hannaford HQ just outside St Alban's, this is the place where our skilled team develop our craft, using only the best traditional tools and high-quality equipment.





# Why Hannaford: USPs

#### Hannaford Work Sectors



Joinery: The highest quality joiners, traditional workshop and handselected timbers allow us to deliver the highest specification joinery services. We create truly unique interiors.



Refurbishment & Fit Out: Either a blank canvas or a refurbishment enhancing certain pre-existing features, Hannaford will manage and deliver your project on time and on budget.

#### Quality, Endorsed at the highest level.

Hannaford is proud to have gained a reputation for quality throughout the industry. This has been achieved through hard work and built on the foundation of our core values.

Quality management is a culture at Hannaford, ensuring our standards are adhered to throughout project delivery. It's in our DNA.



Project Management: We manage every aspect of your project with full understanding of the specification and client needs. We pride ourselves on great communication.



Design, CAD Services & Prototyping: Our architectural, CAD and 3D designers are on hand to guide you through this key stage in the process. We understand that great design affords great results.

Generations of craftsmen and construction professionals have shaped and continue to shape the culture of our business. Understanding "what good looks like", is a key part of our personal development, taught in practice by our peers.

We take huge pride in our company history but also encourage change and innovative thinking from existing and future generations of the Hannaford team.

#### Health & Safety

Our culture is to make the Health & Safety of our workforce and any associated parties our priority. The Health & Safety of our Teams, the Public and our Clients is at the forefront of all that we do.

Our commitment to ensuring activities are undertaken safely is bolstered by our internal Health and Safety Manager who supports all projects. An open door policy to Health and Safety is the core principle to our success.

Our dedication to the safety and health of our workforce and any party we may affect has been paramount and we continue to ensure our sites, workplaces and activities remain Covid Secure.

#### Mental Wellbeing

Hannaford is passionate about wellbeing in the workplace. Supporting our staff and their families is paramount to our culture. Hannaford is a proud member of the Building Mental Health Charter, demonstrating our commitment to do all we can for the mental wellbeing of our workforce.

#### **Environmental & Sustainable Responsibility**

Responsibility is our business.

Our core values mean we care about our people, our communities and our environment. We commit to longterm initiatives that are fundamental to our collaborative and responsible culture.

Our commitment to sustainability is underpinned by our connection with Plant Mark. the FSC and our ISO 14001 and ISO 45001 accreditations.

When sustainably sourced, timber is one of the most renewable products on the planet. As manufacturers of this resource, we understand why the regrowth of forests is so important. Timber is a natural, responsible resource and has huge environmental benefits when forests are well managed; that's why we use FSC Chain of Custody certified timber.

We have been working and learning with the Forest Stewardship Council for nearly 20 years. We provide annual records of products purchased and used to substantiate our continued commitment to everything FSC stands for.





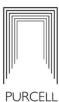


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# **Notable clients**

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By Appointment to HM The Queen





















**BARCLAYS** 









#### Get in touch

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